



“Intercare continues to deliver beyond expectations, providing state-of-the-art value-based design solutions and seamless execution. Bringing Intercare aboard was one of my best decisions, and I truly value our thought partnership, your mentoring, innovation and bottom line results! We are looking forward to our continued strategic partnership.”

Their Challenge:

Kisco Senior Living, LLC specializes in full-service senior living and continuing care retirement communities. Before partnering with Intercare, Kisco had over 20 carriers and vendors providing their employees a variety of standard benefits and optional programs. The employee benefit program was built over time resulting in a variety of providers and administrative requirements that were cumbersome and time consuming. As part of their commitment to management excellence, the leadership team at Kisco decided to take a more strategic approach to the design and implementation of their associate benefit programs. This included developing a comprehensive plan that added value for associates, residents and the company as a whole.

Our Solution:

Kisco and Intercare have developed a three-year strategic plan and are in the process of implementing some of the most innovative programs available. The strategic plan is focused on improving the quality of benefits provided to associates and the efficiency of plan administration for the Associate Services management team nationwide. A major initiative is the implementation of value-based benefits for the organization. This coupled with biometrically driven health assessments will allow Kisco to better understand plan utilization, improve associate productivity, and align Kisco’s signature “The Art of Living WellSM” culture for both Residents & Associates.

Success:

- Intercare’s strong carrier relations secured a great renewal rate for Kisco
- Intercare was able to consolidate the number of carriers to improve efficiencies and benefit offerings
- The Kisco Associate Benefit Service Center, provided by Intercare, enabled Kisco’s HR team to concentrate on more strategic initiatives



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Number of Employees: 1500